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3Si and Security 101 Establish Strategic Partnership to Expand Access to Intelligence-Led Security Technologies

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[3Si](#), a trusted technology partner to public safety and private-sector organizations, today announced a strategic value-added reseller (VAR) relationship with [Security 101](#), a leading national provider of integrated security solutions. The relationship expands customer access to DirectToDispatch™, DTD®, 3Si's police dispatch-ready intelligence platform; Covert by 3Si GPS solutions for asset protection and recovery; and Wren by 3Si camera, monitor, and mount solutions.

Through this relationship, Security 101 will offer 3Si solutions as part of its broader portfolio of commercial and enterprise security technologies. Together, the companies will provide organizations with integrated solutions that combine 3Si's intelligence-led technologies with Security 101's expertise in system design, engineering, installation, integration, program management, and ongoing service.

"Security 101 brings the combination of national reach, local expertise, and customer focus that we look for in a strategic channel partner," said Ben Tucker, Executive Vice President of Sales, at 3Si. "By bringing our technologies together with their security integration expertise, we can help more organizations deter criminal activity, gain better visibility when incidents occur, and get actionable information into the hands of the people who need it when every second counts."

As a VAR partner, Security 101 will offer customers a complementary portfolio of 3Si solutions:

- DTD®, 3Si's police dispatch-ready intelligence platform, helps deliver verified incident intelligence to support faster, more informed response.
- Covert by 3Si GPS solutions help organizations protect high-value assets and provide actionable location intelligence to support recovery efforts following a theft.
- Wren by 3Si camera, monitor, and mount solutions provide flexible physical security capabilities designed to enhance visibility, deterrence, and situational awareness across a wide range of environments.

The solutions complement Security 101's existing capabilities across video surveillance, access control, intrusion detection, integrated systems, cloud-based security, and enterprise security programs.

"Our customers are looking for security programs that connect technology with actionable information and faster response," said Ken Poole, Chief Revenue Officer of Security 101.

"Adding 3Si's intelligence, asset protection, and physical security solutions to our portfolio gives our teams more tools to design programs around the specific risks and operational realities each customer faces."

Security 101 serves organizations across a broad range of industries and combines local market expertise with national capabilities to support customers ranging from individual facilities to complex, multi-site enterprises.

The relationship reflects 3Si's continued investment in expanding its channel ecosystem and increasing access to its security solutions through experienced integrators that can design, deploy, and support comprehensive security environments.

About 3Si Security Systems

3Si is a leading provider of innovative security solutions, dedicated to creating a safer, more secure world. We aim to integrate technology with real-world experience to deliver an intelligent platform that protects people, assets, and law enforcement, enabling informed, real-time decision-making. 3Si has relationships with over 10,400 law enforcement agencies that trust its ability to deliver crime intelligence directly to police dispatch for crime prioritization and response. Our integrated technology suite includes covert GPS Tracking, custom camera and video solutions, a modern video management technology, and our award-winning DirectToDispatch™. At 3Si, we know that from detection to dispatch, every second counts. Learn more at <https://www.3sisecurity.com/>.

About Security 101

Security 101 is a national provider of integrated security solutions to a diversified set of commercial customers across multiple end markets, including healthcare, education, financial, and government, among others. The company delivers a full-service offering of security services and products, including the design, installation, and maintenance of access control, video surveillance, intrusion detection, visitor management, audio visual integration and managed service solutions. Founded in 2005 and based in West Palm Beach, FL, Security 101 has over 60 locations in the U.S.

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